

2022 Consignment Sale - Seller's Handbook

Welcome to the Seller's Handbook! We're so glad you've decided you sell your stuff with us! The Consignment Sale is a fundraiser for our non-profit organization – Marin Parents of Multiples – and it allows us to assist families who otherwise are not able to provide basic necessities for their multiples. We really appreciate your being a part of this event, and you'll be making money too!

We call it a Consignment sale, but it is really a huge consignment sale offering high-quality items that pass our quality control process at excellent prices. You get to set the price that your items are sold for and we do the work of selling them! You will get a minimum of 50% of the sales price of your items back—more if you volunteer!

Please read the handbook carefully, as it has all the details you need to sign up, price and tag your items, drop off/pick up your items, shop, and get your money!

2022 Consignment Sale Timeline

Thursday, June 2

2 pm – 8pm Seller Check-In

Friday, June 3

9:30am – 3:30pm
 5:30pm – 6:30pm
 6:30pm – 9pm
 MPOMC Member Social
 7pm – 9pm
 MPOMC Member Shopping

Saturday, June 4- Consignment Sale Day!

8:15am Early Bird Admission - \$15/family 9am – 12pm Regular Admission - \$1/person 1pm – 2pm Half-Price Sale - \$1/person

3pm – 4pm Outreach Shopping (by invitation only)

4pm – 5pm Seller Pick Up

Location

Marin Catholic High School Gymnasium 675 Sir Francis Drake Blvd, Kentfield, CA 94904

Contents / Selling Check List

- 1. Sign up to sell
- 2. Buy / borrow supplies
- 3. Prep your items to sell
- 4. Enter items into online system
- 5. Print tags using online system
- 6. Tag items
- 7. Drop off your items
- 8. Volunteer- earn more money!
- 9. Shop!
- 10. Pick up any unsold items that you don't want to donate
- 11. Cash your check

Whether you are new to our Consignment Sale or have sold for years, there is a lot of good information in this handbook. If you have any questions, please email sale@mpomc.org.

1. SIGN UP TO SELL

Log in / Register on MyConsignmentManager (MyCM) at <u>www.myconsignmentmanager.com/mpomc.</u> Existing Accounts: Search for the Marin POMC/June 2018 in events section to transfer tags to this year.

2. BUY / BORROW SUPPLIES

Once you've signed up with the sale on MyCM, contact your closest Tagging Rep for supplies.

Southern Marin: sale+taggingSM@mpomc.org Central Marin: sale+taggingCM@mpomc.org Northern Marin: sale+taggingNM@mpomc.org

You'll need

Hangers: Save up when you buy new clothes. Check at stores such as Carter's or Old Navy if they will give you hangers! You can also buy kid sized hangers from Target or Walmart at very low prices.

Tagging Gun & Fasteners:

Borrow from tagging rep – FREE **OR** Buy from tagging rep - \$15

Cardstock – **Pre-perforated**:

\$5 for 25 sheets (8 tags per sheet)

3. PREP YOUR ITEMS TO SELL

Items We Accept

Clothes: Baby, kids up to size 10, maternity wear

- Must be sorted by size. Hang on hangers with the hanger in the direction of a "?".
- Children's pants should be safety-pinned to the hangers so they don't slip off during the sale.
- Secure all items on the hangers shake the item on the hanger to make sure it won't fall off.
- Shoes: Use snap-lock fasteners or string the tag through the shoes to keep them together.
- Socks: Group in three to five pairs. Place in clear plastic bag. You will tape the tag to the outside of the bag, but do not cover the barcode with tape.

ITEMS NOT ACCEPTED:

- stuffed animals
- underwear
- diapers
- bottle nipples
- pacifiers, teething rings
- toys without working batteries
- equipment with missing parts
- stained/dirty equipment & toys
- stained/ripped/piled/dirty clothing
- cribs manufactured before 6/28/2011

Equipment: Strollers, bouncers, baby carriers, play-yards, travel cribs, car seats, cribs, high chairs, etc.

- Original packaging & instructions help the gear sell. You can often find manuals online for printing.
- Battery-operated items MUST HAVE working batteries.
- Beds and cribs (manufactured on or after June 28, 2011) must be unassembled with all screws and
 parts included in a plastic bag taped to the item. Please use painter's tape or clear plastic wrap to
 secure parts together so they do not get lost and the tape does not damage the paint.

Toys:

- Bundle small items in a clear bag, do not tape the bag shut until after it has passed Quality Control.
- Be sure that all parts are securely attached. TIP: Clear plastic wrap works well for things like puzzles.
- All battery-operated toys MUST HAVE working batteries

PRICING GUIDE

Clothing: Typically between \$0.50 to \$6 depending on brand and condition

Equipment: Approximately 50% of current purchase price

Toys: Small - \$1 - \$2, large / popular toys in excellent condition might go for \$8 - \$12

TIP Price a little higher for new with tags, high-end brands; price lower for discount brands or fair condition

4. ENTER ITEMS INTO ONLINE SYSTEM

Quick Guide

- Click on the "Enter Items" tab near the top of the page.
- Select your price, select the size, type in the brand and then the description.
- Check the "Discount" box to have the price reduced by 50% in the last hour of the sale.
- Check the "Donate" box to have your item donated if it does not sell.
- Do not select a category.
- Click "Add Item."

TIP Give brief details about your item in the description such as color, design, any distinguishing features & number of pieces. If your tag falls off your item, we will be able to put it back.

TIP Sort your clothing by size and type to help you enter items more quickly!

Power Tagger

If you have more than one of the same item, you can click on the power tagger and add how many tags of that item you want to print. (IE you have two matching outfits, not three different color onesies)

Edit Existing Tags

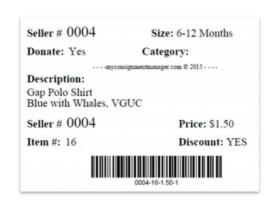
Go the Manage Inventory screen. Here you can print inventory reports, mass edit items or individually edit, and see a Projected Settlement Report based on the items you have entered into the system to get an idea of how much you will make from the sale.

Discount

The DISCOUNT box is checked by default. Discounting is strongly suggested as we have many shoppers who come specifically for the Half Price Sale. The discount will be indicated on your tag (see example – Discount: YES).

Donate

To donate your unsold items, make sure the DONATE box is checked. Donated items are automatically discounted first. **NOTE:** Cribs cannot be donated, so all unsold cribs must be picked up.



TIP The system remembers your choice for Donate, so you can enter the items you want to donate in a batch to save you time.

5. PRINT TAGS

Tags print 8 to a page. You can print any time – as you enter items, or when you finish entering items.

- Print on 60lb white cardstock for items to be DONATED.
- Use 60lb green cardstock for items to be RETURNED to you.
- Make sure barcodes are clear and not too dark or blurry.

WHITE = DONATE
GREEN = RETURN

**Handwritten tags without barcode are NOT accepted! You will need to re-tag items that were pretagged. Each tag determines your proceeds from the sale.

6. TAG YOUR ITEMS – 3 Ways to do it

- 1. Tagging Gun for clothes, bedding, similar soft item; attach to the manufacturer's label so item is not damaged
- **2.** Snap-Lock Fasteners for high chairs, bouncy seats, strollers, car seats; can also be strung together around larger items.
- 3. Clear Packing Tape to tape tags on books, toys, items in plastic bags.
 - **Do not tape plastic bags closed! Do not cover the barcode in tape!

7. DROP OFF YOUR ITEMS

Where: Gymnasium at Marin Catholic High School (675 Sir Francis Drake Blvd, Kentfield, CA 94904) **When:** 2 pm – 8pm Thursday, June 2, 2022 OR 9:30 – 3:30 Friday, June 3, 2022

- Seller MUST sign Seller's Agreement
- Seller must take items through Quality Control (tables just inside the gym)
- Items that do not pass Quality Control can still be donated to our outreach shopping hour
 **You will get a tax receipt for any items donated!

INCENTIVE!! The 1st 50 people who drop off their sale items (minimum of 10 items) tagged and ready on Thursday will receive a \$15 credit coupon to use for shopping or for Early Bird Admission!!

8. VOLUNTEER & EARN MORE MONEY!

- Create account and log into MyCM (www.myconsignmentmanager.com/mpomc)
- Click the "Volunteer" tab, select from the available shifts
- Click "Add me to selected shifts"
- May require some heavy lifting
- Can your partner volunteer to help? Their shifts will count towards your shift credits as a seller.
- If you need to cancel after May 15, please find a replacement for your shift.

Volunteer Seller Credits
Earn more from your sales by
volunteering!

1 shift = 60% back 2 shifts = 70% back 3 shifts = 80% back

9. SHOP

Friday, June 3

5:30pm – 6:30pm Volunteer Shopping

7pm – 9pm MPOMC Member Shopping

Saturday, June 4 – Consignment Sale Day!

7:45am Early Bird - \$15/family

8am – 12pm Regular Admission - \$1/person 1pm – 2pm Half-Price Sale - \$1/person

10. PICK UP UNSOLD ITEMS THAT YOU DON'T WANT TO DONATE

Saturday, June 4

4pm – 5pm Seller Pick Up

**Anything left after 5 pm will be donated!

11. CASH YOUR CHECK! ©

Your check will be mailed to you at the address you provided when registering as a seller!